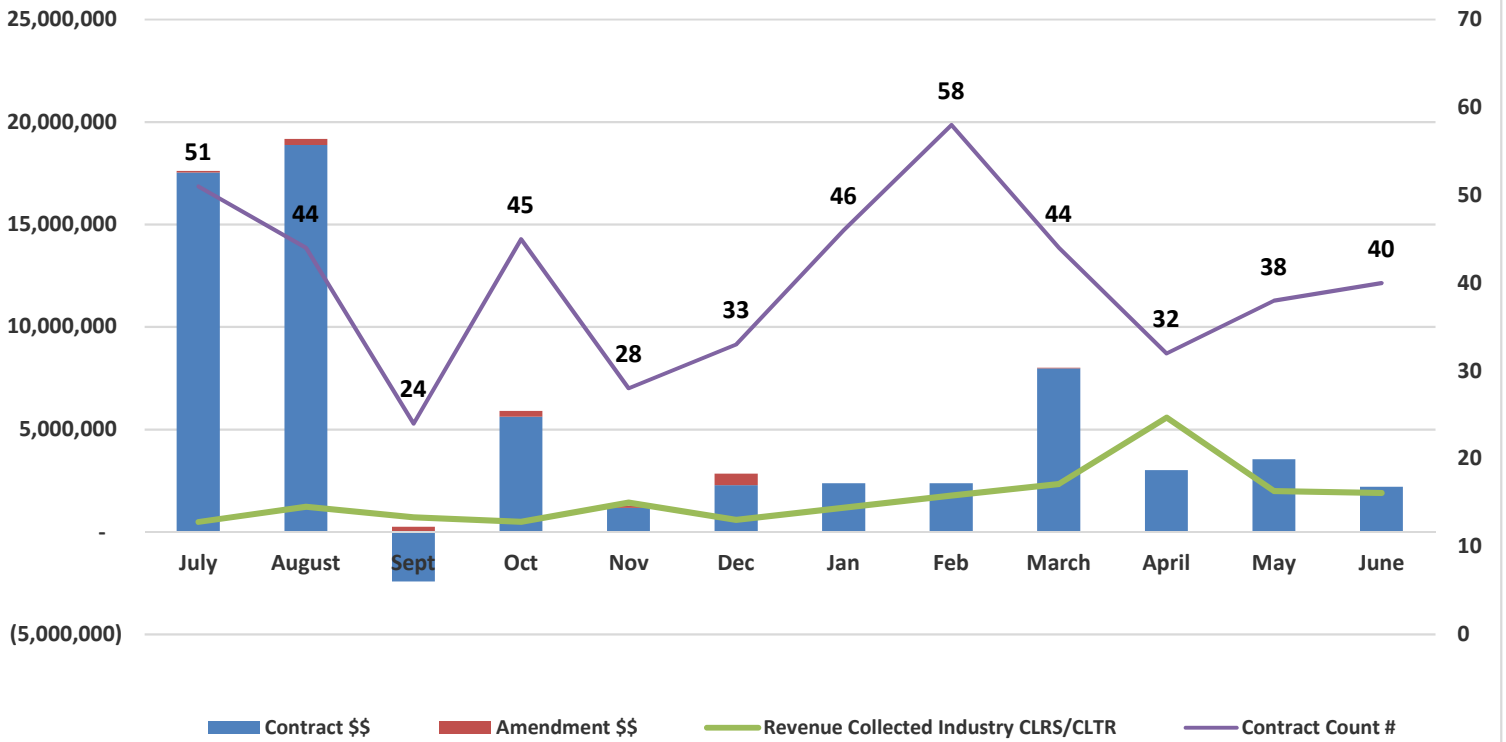


Industry Anticipated Revenue of Contracts Executed vs. Collected Revenue



Industry Contract and Amendment dollars reflect the total dollars anticipated to be collected if all study subjects are enrolled. CLRS, Clinical Research and CLTR, Clinical Trials designations are PI/departamental study staff selected. Revenue Received/Collected is funds that have been received by the enterprise. Revenue may be received through differing avenues: invoice, advance, milestone, or study subject enrollment payments received.